

WP2: Qualification matrix

EQF4-G | Gardener

Descriptors on level 4:

K: Factual and theoretical knowledge in broad contexts within a field of work or study

S: A range of cognitive and practical skills required to generate solutions to specific problems in a field of work or study

R/A: Exercise self-management within the guidelines of work or study contexts that are usually predictable, but are subject to change; supervise the routine work of others, taking some responsibility for the evaluation and improvement of work or study activities

| Unit | Unit title | |
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| 0 | Key competences and basic skills | R |
| 0.A | Adaptability <i>is about intrapreneurship, innovation, communication, analysing, critical thinking, cooperation etc.</i> - can investigate, learn, explore and innovate - thinks and analyses critically and solves issues - knows the value of other ideas, concerns and motives | EQF4-G EQF4-L |
| 0.C | Creativity <i>is about problem solving, idea development, innovation etc.</i> - has an open and curious mindset in order to develop new ideas - puts new ideas into action to solve issues/problems or develop new services/products | EQF4-G EQF4-L |
| 0.S | Sustainability <i>is about waste, water, energy, economy, people etc.- related to key competences and basic skills</i> - knows the basics of ecological processes in natural systems - plans and carries out work tasks in an environmentally sustainable way - adjusts working processes within a set of guidelines, in order to maintain sustainability in a changing environment - assesses the environmental impact of a work process | EQF4-G EQF4-L |
| 0.T | Technology <i>is about basic digital tools (ICT, mobile phone, photo)</i> - - carries out work tasks using digital tools | EQF4-G EQF4-L |

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| | <ul style="list-style-type: none"> - - knows relevant equipment and machinery - - knows basic legislation concerning reproduction of digital resources for private and commercial purpose - - understands the risks of web-based communication i.e. virus, malware - - evaluates web pages for relevance and reliability of content - - participates in evaluating the use of technology in a work task | | | | |
| 1 | Sector core competence | Knowledge | Skills | Responsibility and autonomy | R |
| 1.1 | Production (sector related) <i>is about workplace, tools, working procedures, botany (plant classification, botanical names, growing conditions)</i> | <ul style="list-style-type: none"> - knows about workplace organization and effective work processes - knows a range of relevant tools, materials and techniques - has broad botanical knowledge - knows the plant classification, botanical names and the best growing conditions - knows quality characteristics of a broad range of flowers and plants | <ul style="list-style-type: none"> - designs the workplace according to ergonomic and effective aspects - plans and explains procedures - recognizes plants and their parts - recognises different soils and applies fertilizer accordingly - explains plant diseases and pests and their causes - chooses the most efficient method for their own work and for the team before work begins - adjusts this method if it gives better results | <ul style="list-style-type: none"> - self-manages - reacts to new requirements and deduces procedures from them - supervises others' routine work - is responsible for parts for the production - determines care requirements from the external appearance of a plant - takes some responsibility for selecting the appropriate crop protection agent and successfully changes the growing conditions | EQF4-L |
| 1.2 | Product development (sector related) <i>is about: supply, partners/network, marketing, develop products (mapping needs, plan, work in a creative process, creative tools...)</i> | <ul style="list-style-type: none"> - knows several sources of supply and partners in the sector and related sectors | <ul style="list-style-type: none"> - works with different partners, building networks and building sales markets - develops products | <ul style="list-style-type: none"> - observes the market, draws conclusions and reacts to current trends, under instruction | EQF4-L |

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| | | <ul style="list-style-type: none"> - knows about core product development related to the green sector | <ul style="list-style-type: none"> - finds specific solutions to a customer's needs - uses different methods and creative tools - considers opportunities for establishing new business in accordance with current regulations, and ethical and ecological principles | <ul style="list-style-type: none"> - manages themselves in a product development process - takes some responsibility in supervising others in routine development work | |
| 1.3 | <p>Communication and company (sector related)</p> <p><i>is about start-up/entrepreneurship, marketing, law and regulations, communicate with customers verbal and visual, sales and services</i></p> | <ul style="list-style-type: none"> - knows about company forms, start-ups, requirements and regulations for companies - knows marketing opportunities and marketing measures - knows the common legal guidelines connected to green sector - knows business models, relevant laws and authorities - knows the applicable insurance companies - knows how to work in a working environment, together with other employees and trainees | <ul style="list-style-type: none"> - handles sales situations with an emphasis on professional customer care - observes legal and tax requirements when establishing and running a company - observes what is changing inside and outside the company and adjusts procedures / activities / methods with a view to the future - prepares simple budgets for operation and investments - uses digital tools to compile a simple economical overview for production | <ul style="list-style-type: none"> - manages themselves and others with some responsibility - implements new guidelines - manages routine work where other employees are involved, under instruction - communicates with customers in a sales and service context, within a limited area of responsibility | EQF4-L |

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| | | - knows duties and rights of employees and employers | - prepares an employment contract in accordance with current legislation | | |
| 1.4 | Health and Safety (sector related) <i>is about health precautions, safe working methods, cleanliness/hygiene, equipment, pesticides, botany, working environment</i> | - knows health and safety regulations that are relevant for work processes in the sector - knows the requirements for health and safety clothing in the sector | - undertakes work tasks and activities in accordance with health and safety regulations - uses the right work technique and appropriate protective measures - derives changes from findings and controls - carries out work operations in an ergonomically correct way | - chooses equipment and protective clothing suitable for weather and climate conditions and the task at hand - takes responsibility for the health and safety situation for a limited part of the work process or routine work - keeps up to date and adapts to new health and safety legislation and regulations - instructs and manages employees and trainees within basic tasks and clear guidelines | EQF4-L |
| 1.S | Sustainability (sector related) <i>is about sustainable use of resources, ecological footprint, fair trade, protection of the environment and species, UNs Sustainable Development Goals Knowledge of your green supply chain Cradle to cradle, circular economy</i> | - knows the ecological footprint of natural activity and production - knows the dangers of pollution and excessive interference with nature | - describes and evaluates sustainable development and resource management, connected to limited assignments - develops nature-based activities and products within a sustainability framework | - manages the use of natural resources in routine work or projects of a limited size, based on ecological understanding and ethical norms | EQF4-L EQF4-F |

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| | | | - evaluates ways of re-using and multi-using products, and recycling waste | | |
| 1.T | <p>Technology (sector related) <i>is about digital tools (for payment, communication, in the production)</i> - technological tools (VR...)</p> | <ul style="list-style-type: none"> - knows several machines, tools, devices and instruments used in this sector - knows about digital communication and technical components - knows about online trading | <ul style="list-style-type: none"> - chooses the right digital tools, devices and instruments in a work process - performs routine maintenance on tools and instruments under instruction - undertakes simple maintenance work on interiors, buildings and / or installations - uses digital tools for communication, calculation and information gathering - uses digital tools for communicating with authorities, stakeholders and costumers | <ul style="list-style-type: none"> - takes responsibility for the use and maintenance of buildings and equipment - undertakes tasks in communication, calculation and collection of information with digital tools independently | <p>EQF4-L EQF4-F</p> |

| 2 | Occupational core competence | Knowledge | Skills | Responsibility and autonomy | R |
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| 2.1 | <p>Gardener production <i>is about:</i> <i>Plant life processes and growth conditions</i> <i>Plant protection</i> <i>Optimizing yield</i> <i>Plant identification, classification and the use of plants</i> <i>Growth requirements</i> <i>Quality parameters</i> <i>Plant maintenance indoor and outdoor</i> <i>Storage, packaging, transport.</i></p> | <ul style="list-style-type: none"> - knows how to describe the use of plants and plant products - knows how to explain the importance of cultivated plants as a food source, medicine, and culinary experience - knows how to explain legislations for use of pesticides in public spaces - knows how to explain post-harvest processes in plants and plant products - knows how to describe different storage methods for plant products | <ul style="list-style-type: none"> - carries out a cost-efficient horticultural production with focus on work efficiency, craftsmanship and precision - prevents, records and treats disease and damage to plants, and uses pesticides in accordance with regulations - controls plant development by pruning, shaping, irrigation, fertilizing and climate-control, and by chemicals in accordance with regulations - identifies and describes cultivated plants with botanical names - identifies poisonous and allergenic plants - makes a sketch of an area based on simple registration and surveying. - proposes a planting plan based on shape, colour of the plants, and purpose - ensures a healthy and vigorous plantation by | <ul style="list-style-type: none"> - plans, implements and evaluate a horticulture-related production and compile a system for documentation and quality control in accordance with current standards and legislations - plans, implement and assess the use of plants and plant products as aesthetic and cultural elements - determines adequate water use, fertilisation and pest control | R |

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| | | | choosing a combination of plants adapted to climate and soil on the planting site - establishes and maintains plantations in different environments - optimizes growth conditions | | |
| 2.2 | Gardener product development <i>is about:</i> - develop products and concepts, work in a creative process in gardening, visualize/draw, use creative tools, tools and techniques in gardening, presentation, make model/prototype, calculate (Often included in production) | - knows opportunities to increase the value of a horticultural product through further processing | - proposes new gardening products based on local natural resources | - develops a horticulture business by developing new products and services - helps to introduce innovative technologies in relation to varieties, pests and diseases - assesses business opportunities based on natural resources - assesses and develops business opportunities for managed land | |
| 2.3 | Communication and company <i>is about:</i> -retail -framework conditions in the gardening sector -documentation | - knows cooperatives and other common company types related to sale and processing of horticulture products - knows framework conditions for the horticultural sector - knows forms of retail in the horticultural sector | - prepares products for sale, calculates and sets sales prizes - creates exhibits, plant arrangements, presentations - evaluates the use of packaging as part of marketing | - plans, implements and evaluates the sales of plants, plant products, and gardening services based on market and customer requirements for product selection and quality - trains employees and apprentices taking | |

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| | <ul style="list-style-type: none"> - laws and regulations, norms of business, entrepreneurship - sales and services in gardening - economics and management - marketing (web, social medias...) | | <ul style="list-style-type: none"> - assesses quality and takes out goods for sale at the right time considering use and demand - prepares logistics and attends to control procedures and documentation requirements for storage, packaging and transport - markets plant products nationally and internationally in accordance with current regulations and follows routines for documentation - identifies and tests out gardening products and services in a market - prepares a tender for a simple work assignment in horticultural production | <ul style="list-style-type: none"> responsibility for their development, - supervises employees' routine work - integrates new things into the work process | |
| 2.4 | Health and Safety <i>is about:</i> <ul style="list-style-type: none"> - safe use of tools and remedies - regarding how the gardener works, handles plants with pesticides... | <ul style="list-style-type: none"> - explains legislation regulating use of pesticides in public spaces and living areas | <ul style="list-style-type: none"> - works according to legislation that regulates use of pesticides and handling of pesticide treated plant material | <ul style="list-style-type: none"> - assesses risks in gardening productions and carries out work in accordance with current health, environmental and safety legislation | |

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| 2.S | Sustainability <i>is about:</i> - waste prevention, reduce wastage, sustainable methods (re-use, recycle) and techniques, saving and efficient use of water, xero-gardening, rainwater harvesting, environmentally friendly materials and techniques, managing stock, using local products | - knows how business practises in gardening production and gardening services affects local communities, environment and biodiversity | - assesses environmental and energy economy measures in plant production | - takes responsibility for minimizing the environmental impact of a work task or work process in horticulture - evaluates the effects of water usage - evaluates possibilities such as rainwater extraction and xero-gardening and to use water efficiently | |
| 2.T | Technology <i>is about:</i> - digital tools and technology - in communication, sales. - online web-based sales and ordering, relevant for retail trade | - knows relevant digital tools in production planning, product development, sales and marketing in gardening | - uses and maintains equipment, machinery and buildings in accordance with regulations - uses trucks and tractors in plant production in accordance with current legislation - uses digital tools for communicating with authorities, stakeholders and costumers - uses digital tools such as digital maps and digital control- and measurement instruments. | - carries out work tasks involving relevant digital tools in gardening autonomously - adapts usage and maintenance of vehicles and equipment to current legislation and standards - participates in the evaluation of the use of technology in a work task in gardening | |